



# 2017 Community Report

Providing lasting and meaningful work, life and leadership skills to teens through experience and training in an urban nonprofit bakery.

[cookiecart.org](http://cookiecart.org)

**COOKIE  
CART**

*Baking Bright Futures.*

## *2017 Board of Directors*

**James Altman**, Xcel Energy  
**Pam Arnason**, General Mills  
**Nate Austin**, Mytech Partners  
**Bill Barrier**, American Dairy Queen Corp.  
**Charlie Broadnax**, U.S. Bank Home Mortgage  
**Patrick Davis**, Target  
**Tim Engeldinger**, Grant Thornton  
**Becky Finnigan**, Intrepid Real Estate Advisors, LLC  
**Beth Fritcher**, 3M  
**Meg Gehlen Nodzon**, GHR Foundation  
**Christie Grandbois**, RBC Wealth Management  
**Anne Johnson**, Union Gospel Mission  
**Mary Kloehn**, Navigate Forward  
**Susan Kujava**, Kujava Consulting  
**Susan MacHolda**, CARLSON  
**Patrick O'Neill**, Larson King, LLP  
**Alissa Raddatz**, Allina Health  
**Allison Rojas**, Nonprofit Management Consultant  
**Bill Sarvela**, TCF Bank  
**Lica Tomizuka Sanborn**, Faegre Baker Daniels  
**Toiné Warren**, Medtronic  
**Jennifer Willner**, Ecolab  
**Riff Yeager**, Environmental Resources Management



**“I learned so much in every class at Cookie Cart, and was able to build on skills throughout the program. I know I’m going to succeed at my next job because of the opportunities I received at Cookie Cart.”**

*-Darius, Cookie Cart Alum*

*Dear Friends,*

Preparing teens for successful futures is at the heart of our work here at Cookie Cart. Through classroom training and hands-on experience in the bakery, teens leave Cookie Cart equipped to utilize their newfound skills and leadership abilities in the workforce and throughout their communities. **While we do this preparation work with our youth employees each day, 2017 also proved to be a tremendous year of preparation for Cookie Cart as an organization.**

After revamping our classroom curriculum in 2016, we worked diligently to fully implement the changes in 2017. Gathering feedback from youth employees after each training workshop, staff adjusted the curriculum throughout the year to best fit the needs of our youth employees.

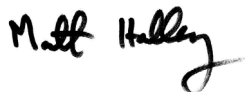
Darius is a youth employee who worked more than 475 hours in the bakery, classroom, and community. Upon completing the **Bright Futures** curriculum training, Darius graduated from Cookie Cart and began a new job at a local restaurant where he will continue to shine and build on his strong skill set.

**Laying the foundation for teens to succeed in work and life is what our curriculum revamp was centered on, and we're thrilled to have strong classroom training available to each of our youth employees.**

In 2017, Cookie Cart also began the final stage of the most significant initiative in our organization's history with the opening of a second bakery in Saint Paul. Through a strong combination of listening to community leaders, forging deep relationships with those who support our vision, and bold action, Cookie Cart Saint Paul became reality. As a result, a vibrant learning hub is being created from a vacant building on Payne Avenue. We could not be more excited!

As we look back on 2017, we also reflect deeply on **our community**. We count ourselves fortunate to have been a part of the Northside community for 29 years, benefiting from the roots that Sister Jean laid in the early 1980's. As we look to a future that includes Saint Paul's East Side, we are so grateful to join hands with another vibrant community and support the bright futures of more neighborhood teens.

We are humbled and grateful for your commitment as we forge ahead on this new venture. Thank you for your investment in the bright futures of Minneapolis and Saint Paul teens.

A handwritten signature in black ink that reads "Matt Halley". The signature is fluid and cursive, with a long, sweeping underline that extends to the right.

Matt Halley, Executive Director

## *Our Impact*



**225** teens employed for their first paid job experience



**30,412** hours of hands-on work and classroom experience



**124** community events, workplace visits, and sales events



**98%** of teens know how to set goals and work towards them



**87%** of youth employees feel comfortable speaking in front of a group of people



**99%** of teens believe young people can make a difference in the community



# Experiential Learning

## Bakery Program

The first stop for Cookie Cart teen employees, and the very foundation of our youth employment training, is the Bakery Program. Our hands-on job training takes a creative, engaged teaching approach to equip teens with fundamental job skills.

In 2017, **225** teens mastered basic job skills in the bakery.

**“Cookie Cart has showed me that you have to work hard for what you want. I have always been told that, but now I’m actually seeing what it feels like to work for what you want.”**

*-Josh, Youth Staff*





## *Classroom Learning*

### **Foundations**

The lessons in Foundations focus on helping new Cookie Cart recruits to understand and develop the **skills needed to be successful on the job**. This includes **workplace safety, hygiene, and basic employee rights and responsibilities**, and more nuanced topics such as **communication with supervisors and peers, dealing with conflict, and character building**.

In 2017, **46** teens completed the program. As a result, **76%** demonstrated general professional skills necessary for maintaining employment.

## Leadership

Once youth employees have successfully completed Foundations, and have shown initiative within the bakery, they move on to Leadership classes. The focus is on **critical thinking, becoming a peer leader and mentor, resolving conflicts with others and between others, and more advanced communication**. For some youth these lessons will culminate in being promoted to a **Cart Captain**, a peer leader role that comes with a pay raise and more responsibility.

In 2017, **96** teens completed the program. As a result, **78%** of youth employees were confident working as part of a team.



**“At Cookie Cart, I’ve learned leadership skills and how to communicate with others. Also learning how to build our community. Because at first I didn’t always want to interact with others, but now I want to get along and help others, and have people look up to me as a strong leader.”**

*-Ahmed, Youth Staff*

# Classroom Learning

## Customer Service Training

After learning the ins and outs of the bakery, it's time for our employees to learn the concepts and skills required to provide exceptional customer service. At the core of this training is an exploration of **interpersonal communication**. Teens who complete this training are eligible to begin practicing their new skills at Cookie Cart's front counter, as well as at community events.

In 2017, **81** teens completed customer service training and practiced skills at **124** community and sales events, and workplace visits.

## Financial Literacy Training

Cookie Cart's hands-on curriculum provides valuable life skills training to teens who have the new responsibility of a paycheck. This, along with other financial decisions, makes teaching the basic concepts of personal financial management so important. In partnership with local financial institutions, workshops cover the essential building blocks of personal finance: **budgeting & saving, checking accounts, and personal credit.**

In 2017, **103** teens completed Financial Literacy. As a result, **92%** of youth employees know how to use a bank, budget, and save money.



**“Cookie Cart has a big impact because I learned more about saving money and what I want to do in the future and helped me identify new skills.”**

*-Ka'Jahna, Youth Staff*



## Bright Futures

As teens prepare to transition out of their positions at Cookie Cart and into their next job, they begin taking the Bright Futures classes. Youth are encouraged to think about and explore possibilities, and look for jobs that are a good fit for their interests, skills, strengths, goals and values. Each lesson walks participants through a part of the **job seeking process, including searching, applying, interviewing, and follow-up**, using real-life examples and role plays. This phase culminates with a celebration of all that they have worked on and accomplished.

In 2017, **87** teens completed the program. As a result, **100%** feel supported in pursuing their own personal goals.





## *Credential Learning*

### **ServSafe Food Handler Certification**

The ServSafe Food Handler Certification, meeting requirements set by the Minnesota Department of Health, shows prospective employers in the restaurant industry that youth staff have received food safety training in the areas of **personal hygiene, allergens, time and temperature control, cross-contamination, and cleaning and sanitation.**

**“I learn something here every day. Being a part of the team and having a support system is what matters. I like interacting with customers and telling them what Cookie Cart is about.”**

*-Hazuri, Youth Staff*

## National Career Readiness Certification

At Cookie Cart, we are proud to offer teens the chance to take the National Career Readiness Certification Exam (NCRC). This assessment and certification issued by ACT, shows prospective employers that a teen has the foundational skills necessary to be successful in the workplace. The test measures skills that employers have identified as essential to job success, including **applied math, reading for information, and locating information.**

## Digital Literacy

In partnership with Pillsbury United Communities - Oak Park, Cookie Cart offers Digital Literacy through The Northstar Literacy Project. This serves as a credential for future employment and defines the skills needed to perform tasks on computers and online including **basic computer use and Microsoft Suite Programs such as Word, Excel, and PowerPoint.**

In 2017, **75** youth achieved at least 1 of the 3 offered industry skills certifications.







**Groundbreaking Ceremony, June 2017**

## *Saint Paul Cookie Cart*

2017 was filled with action and excitement with Cookie Cart in Saint Paul. In January we began the second round of our pilot program at Johnson High School with a cohort of 24 students. The students participated in afterschool workshops focused on work readiness, customer service, and financial literacy. The participants are ready to be the leaders of Cookie Cart when it opens in 2018.

We celebrated our Groundbreaking Ceremony in June. Hundreds of community members came out to show their support for Cookie Cart on Saint Paul's East Side, and got a sneak peek inside our building before construction started. Incredible gifts from Margaret A. Cargill Foundation, The Saint Paul Foundation, and TCF Foundation among others, helped us get closer to our \$4 million fundraising goal. As construction began at the end of the year, Cookie Cart continued to build new relationships and spread the word that we'll begin hiring youth employees in Spring 2018!





**Youth employees from the Johnson High School pilot program visit Cookie Cart in Minneapolis.**

# *You Helped Bake Bright Futures*



**33** grants &  
**822** gifts totaling  
**\$629,551**



**27** partners invested in  
the futures of our youth staff



**\$547,476**  
total cookie sales



**3,413** hours  
given by **1,042** volunteers



**\$257,560** net proceeds  
at **3** fundraising events



**\$292,456**  
total in-kind contributions



**“We were all so impressed by the professionalism of the Cookie Cart youth employees. They were interactive, easy to talk to, and they were just plain fun to be around. It was a great opportunity to share time with them and learn from them.”**

*-Darci, Volunteer*



## Our Partners

Our partnership model relies on organizations that share our investment in the futures of young people. The following 2017 partners were instrumental in funding program operations, volunteering, providing important exposure to career opportunities, and raising awareness of our mission. Thank you; we're so grateful for your partnership!







**“Based on data collected by The Minnesota Department of Employment and Economic Development, it was found that three years after program exit, 72% of Cookie Cart graduates were employed, which is substantially higher than the employment rate for adults in North Minneapolis.”**

*Wilder Research*

# 2017 Donors

## Foundations

3Mgives / Affinity Plus Foundation / Ahmann Family Foundation / Alice Greene McKinney and E. Kirk McKinney, Jr. Fund / Allianz Life / Amazon Smile Foundation America / Aon Foundation / Bank of America Foundation, Inc. / Beim Foundation / Blackbaud / Carlson & The Carlson Family / Citizens Independent Bank Community Foundation / Diane & Bruce Halle Foundation / Ecolab Foundation / F. R. Bigelow Foundation / Fingerhut Family Foundation / Haag Family Foundation / Hadley Family Charitable Fund / Hardenbergh Foundation / James R. Thorpe Foundation / Kopp Family Foundation / Margaret A. Cargill Foundation / Margaret Rivers Fund / Marie Paulson Wold Charitable Trust / McKesson Foundation / McNeely Foundation / Medtronic Foundation / Office of Social Justice | Catholic Charities of St. Paul & Minneapolis / Opus Foundation / Otto Bremer Trust / Peregrine Capital Management / Quanex Foundation / RBC Foundation - USA / Richard M. Schulze Family Foundation / Rose Francis Foundation / Russell T. Lund Charitable Trust / Sam and Vera Fund of the Minneapolis Foundation / Sundance Family Foundation / Surdna Foundation / TCF Foundation / Tennant Foundation / The Barbara M Florence Revocable Trust / The Beverly Foundation / The Hubbard Broadcasting Foundation / The Jay and Rose Phillips Family Foundation / The Morton and Merle Kane Family Philanthropic Fund / The Palmer Family Foundation / The Saint Paul Foundation / The Womack Family Foundation / Therese Foundation / Thrivent Financial Foundation / Turner Family Foundation / U.S. Bank Foundation / Walter C. Rasmussen - Northeast Bank Foundation / Xcel Energy Foundation

## Individuals & Organizations

Jack and Maggie Abdo / Abdo Eick & Meyers, LLP / Accenture / Stefanie Adams / ADK Sorority / Athena Adkins / Mary Adkins / Dean and Martha Adolph / Allison Albritton / Allianz Life / Jeanne and Robert Alm / Thomas and Ann Althausen / Ellen and Jim Altman / Robert Altman and Devi Segal / American Dairy Queen Corporation / Ameriprise Financial / Anderson Insurance & Investment Agency, Inc. / Derek Anders-Turner / Emma Appleman / Pam and Dave Arnason / Nancy Arneson / Mary Lou Arnold and Mary Lou Arnold / Maggie Arzdorf-Schubbe / Clinton and Clarene Asche / Karen Aulisa / Nate and Shaina Austin / Michael and Christine Autenrieth /

Jessica Awaijane / Lisa Kiesel and Adam Backstrom / Cathy Bailey / Dr. George and JoAnne Baker / Dennis and Nannette Bakko / Alexis and Sean Ball / Cori Ballew / Dale Ballmann / Selenia Banks / Dr. William and Judith Barrier / Webster Barsness / Andrea Bast / Caitlin Bayer / Ronda and Brian Bayer / Brandon Beatty / Catherine Bell / Gary Benedict / Jill Berendt / Paul and Julie Berg / Lea Berg / Max Berkelman / Barb Berquist / Sheila and Brian Berube / Best Buy Co Inc. / Beth El Synagogue / Bethel University / Megan Beukema / BMO Harris Bank / Ann Bodensteiner / Susan Boettcher / Tim Bohmont / Alice Bolton / Robert and Peggy Bonicatto / Julie Borchart / Sue Bosshardt / Mary Bostrom / Pat Bowe / Katherine and Alton Boyd / Dr. Michael Bosivich / Daniel Brach / Jim and Janne Bradshaw / William and Elizabeth Braun / Mary Braun / Teresa Bredahl / Anna and Ryan Bregier / Bremer Bank / Rich Briggs / Richard Briggs / Charles and Carol Ann Broadnax / Joan Broadrick / Richard and Cheryl Broich / Amy Browender / Benjamin Andrew Brown / Katherine Burghardt / Kathleen Busch / Laura Butterbaugh / Bruce Button / Tim and Carolyn Buzza / Kay Buzza / Kathryn Byrd / John Cahir / Daniel and Patricia Callahan / Edward and Judy Cannon / Paula Cardinal / Cargill Cocoa & Chocolate / Cargill, Inc. / Keith Carlson / Jennie P. Carlson / Carpenters Local Union 323 / Jim and Julie Carr / Sarah Carroll / Nancy Casey / Heidi and Stephen Caskey / CenterPoint Energy / Mike and Heather Chiodin / Christ English Lutheran Church / Jen Chubb / Chubb / Gayle Clark / Mary Clark / Cynthia Clark / Allan Cloutier / CoBank / Julie Cohen / Keith Colbourn / Anne Coldwell and Steve Hendrickson / Megan Collins / Patty Collmann / Common Sense Consulting @ Work / John Conlin / Jodi and Kent Cook / Kathleen Coon / William and Maria Corcoran / Monica Coulter / Bill Cranford and Rachel Hanks / Shevvi Crowley / Raul Cuellar / Scott and Tracy Cummings / Marcia and Larry Cutler / Rick Dagenais / Doug and Lauri Dahlberg / Tracy and Dennis Daleiden / Glen and Shelly Dall / Karen Dammer / Dona Davidson / Patrick and Tashea Davis / Kristina Davis / Annette Davis / Jeannine Dawson / Kathryn Decker / Anne DeJoy / Delaware North Sportservice / John DeSanto / Caroline DeVinck / Dr. Glenda Dewberry Rooney and Ron Rooney / Elizabeth Dickinson / Faith Dietz / Loreale DiLorenzo / Disciplined Growth Investors, Inc. / Angelica Dogan / George and Patricia Donovan / Sue Doran / Tina Douvier / Merrilyn Dow / Tim Downey / Julie Drake / Ian Drummond / David Drummond / Subrena Duncan / Maureen Dunne / Rachel Dwyer / Eaton Corporation / Marilyn Eberlein / Shannon Eckman / Ecolab, Inc. / Barbara Ego / Kathryn Ehrhard and Pamela Kearney / Sarah Elizabeth / Joann and Paul Ellis / Waldo Emerson / Tim and Elizabeth Engeldinger / Daniel and Corinne Engstrand / James Erickson / Susan Erickson Bloyer / Sara L. Ernst / Eures Dining / Faegre Baker Daniels LLP / Nichole Fairbanks / Mary and Dale Favre / Chuck and Pam Feske / Ryan Fincham / Debra and Michael Finn / Becky Mallory Finnigan / First Select Equities Inc. / Damon Fitzgerald

/ Molly Fitzgerald / Glen Fladeboe / Tim and Ann Fleming / Michele Fondell / David and Carol Forsberg / Dale Forsberg / Eric Foster / Jeanelle Foster / Franklin Street Bakery / Cyndy Freeman / Jeffrey and Beth Fritcher / Dru Frykberg / Jerry Fultz / Funder's Network / Galactic Pizza / Mike and Marie Gallagher / Christopher Galler / Katie and Peter Gamades / Mary Lee Garbe / Sarah Gard / Mary Beth Garland / Andrew Garon / Angela Gasset / Joyce Gavino / Meg Gehlen Nodzon and B.J. Nodzon / Gemini Incorporated / Heidi Gemlo / Paul and Dee Gieser / Peter and Geri Ginder / John and Carrie Gleason / Katie and Christian Goeman / Leah Goldstein / Eugene Gomes / Good Leadership Enterprises / Gretchen Goodman / Dr. Jed Gorlin and Jocelyn Bessette-Gorlin / Allison Grajkowske / Christie and Gary Grandbois / Grant Thornton LLP / Claire and Jim Graupmann / Kathy Graves / Susan and Doug Greenberg / Sharon Grice / Jennifer Griffin-Weisner / Pam Grimm / Alicia Groh / Laura Groppoli / Michael Groth / Linda Gruye and Edward Hilferty / Tom Gunderson / Rochelle Gunn and Jim Mayer / Janice and William Hajny / Thalia Hall / Fred and Judy Halley / Matt Halley and Grant Watkins / Krystal Hamilton / Debra Hampton / Beth Haney and Scott Moore / Robyn Hansen and John Clarey / Kurt Hansen / Amy Hanson / Kyle and Chelsey Hardwick / Mary and Mike Harens / Diana Harms / David Harms / Laura Harper / Stephanie Harr and Barry White / Kathy and Mike Harrington / Kristina Harris / Sherry Hastings / Noa Havilio / Kathleen Head / Eleanor Heidkamp-Young / Kaitlin Heikkinen / Jim Heller / Rosie and Kevin Henderson / Gerald and Connie Hendrickson / Mary Heng-Braun / Cathy and Derek Herfindal / Lee and Jonathan Herum / Harold Herum / Chad Hicks / Ann and Chris Hilger / Melissa Hill / Mary Hirsch / Julia Hobday / Sharon Hoffman / Linda and Ken Holmen / Holy Name of Jesus Catholic Community / Michels Homes / Barry and Pamela Hoppe / David Horstman / Jerel Howland / Christina and Michael Huck / Sandra Hupp / Therese and Tom Hurley / Lana Hurley / Cavan Hussein / Catherine Iverson / Rod Ives and Leslie Norsted / Craig Jaakkola / Linda Jackson / Kristi Jackson / Licia Jacques / Mike Overbo and Casey Jarchow / Marsha Jarvela / Allison Jennings / Craig and Jean Jentz / Brent and Anne Johnson / Lisa Johnson / Stacy Johnson / Renee Johnson / Colleen Johnson / Sherry Johnston / Lynne Johnston / Heather Johnston / David and Kristin Jones / Janet Jones / Elizabeth Jones / Brian Jones / Dona Jordan / Gwen Jorgens / Darci Juniper / Cynthia Kaiser / Slava Karaytcheva / Katherine Kazama / Patricia Keeler / Barbara Keenan / Margaret Keith / Cassandra Keller / Ann Keller / Keller Williams Integrity Edina / Kelly Kemp / Kemp's, LLC / Catie Kennedy / Judy Keogh / Kristin Khail / Jill Kielblock / Min Kim / Dan and Karen Kinsella / Catherine Kinsella / Kate and Eric Kirchner / Eric Klein / Mary and Royce Kloehn / Stuart Knappmiller / Sue Knight / Jamal and Krisin Knight / Michael and Jacqueline Knutson / John Koch / Paul Koerber / Greg Konat and Teresa Daly / Jill and Chuck

Koosmann / Jason and Tami Koosmann / Patricia Kordiak / Helen Kouba / Barbara and Richard Kraft / Deborah Krantz / Erin Krause / Anne Kreiser / Ken Krenz / Kevin Kretsch / Joshua Kriz and Laura Logsdon / Tina Kruse / Amy Kuelz / Dr. Thomas L and Barbara Kuhlman / Susan and Eugene Kujava / John Kundtz / Greg Kurr / James Ladner and Tracy Van Steenburgh / Erika LaDousa / Deborah and John Lande / Karla Landry / Lori Larson / Larson King, LLP / Robert and Carolyn Laskey / Shirley and Robert Laudenbach / Ken Lawrence / Angela Lawson / Adam Layne and Ann Pavlish / Fue Lee / Chai Lee / Zoe Leonard-Monrad / Debra Leslie / Shaundra Lex and Kevin Mashuga / Tania Lex / Gary and Juliann L'Herault / Liberty Diversified Industries / Richard and Margaret Lidstad / Karen Lindgren / Matt Lindgren / Angela Lira / Steven Liston / James Lockwood / Larissa Loden / George Logan / Norah Long / Ann Longfellow / Genevieve Loquasto / Fong Lor and Mai Lou Vang / Donald Lorr / Phil Losacker / Lorrie Louder / Rhea Lubich / Taylor Lubich / Jordan Lubich / Andrew and Melanie Lund / Lunds & Byerlys, Downtown Minneapolis / David and Teresa Lunt / Rose and Richard Lusian / Luther Automotive Group / Beverly Lutz / Carol and Thomas Luukkonen / Al Maas / Eddie and Susan MacHolda / Richard and Anne Maguire / Patrick and Cheryl Mahin / Robert and Aimee Mairs / Mairs & Power / Steve and Ann Makredes / Rhonda and Mike Manning / Laura Marquardt / Christopher and Sheila Martin / Don Martin / John and Maryanne Mauriel / Karen McBride-Raffel / Mary McCarten-Doyle / Pamela McCarthy-Kern / Rita McConnell / Patrick and Pamela McDavitt / Ann McDonald / James and Carol McDonough / Ann McFadden / Charlene McHugh / Nichole McIntosh / Ann McKinnon / Patrick and Patricia McLaughlin / Eileen McMahan / Mary McMahan / Barbara McMorris / H.G. McNeely JR / Marit Mechels / Medtronic / Jim Meffert / Barbara and Gary Melom / Matthew Menke / Heather Mercker / Mercy Missionaries / Metrocenter Chiropractic, P.A. / Thomas and Rose Mary Meyer / Roger and Marian Michael / John Micheals / Microsoft / Denise and Brad Miller / Doug and Martha Miller / Denise Miller / Matthew Miller / Steve and Sarah Min / Daniel and Kristin Minotti / Randal Miranda / Mark and Linda Mischke / Paul and Karine Moe / Linda Mofle / Linda Molitor / Marie Monrad / Phil Montgomery / Ryan Moore / Fatima Moore / Quentin Moore / Scott Morin / Sue Moulder / Caitlin Muhar / Deborah and Gary Mullen / David and Kelli Muller / Gail Munsell / Patricia Murphy / Nicole Murray / Mytech Partners, Inc. / Hannah Naefke / Navigate Forward, Inc. / Rachel Nearhood / Mark and Mary Nelson / Anita Nelson / Stuart and Ann Nelson / Jacob Nelson / Deborah and Timothy Nelson / Nikki Lou Nethercot-Niermann / Helen Ng / Eugene Nichols / Nancy Nichols / Jean Niklason / Northside Achievement Zone (NAZ) / Michael Nowakowski / Tim and Julie Nyberg / Kevin O'Connor / Jason Wogdahl / Patricia Ohmans / Dolores Ohmans / Daniel and Patricia O'Leary / Becky Oliver / Adam and Meghan Oliver / Grady Ollhoff

## *2017 Donors Continued*

/ Allen Olson and Alan MacFarlane / Blake and Erin Olson / Elisa Olson / Sandy Olson / Leon Oman / Patrick O'Neill and Kelley Malone O'Neill / Colleen O'Neill / Patrick H O'Neill III / Matt and Kari Oquist / Margaret and Brad Osmundson / Shannon O'Toole / Charmaine Ouellette / John and Karen Packard / Timothy and Susan Palmer / Annette Pantel / Brigitte Parenteau / Clay Parrish / Lance and Lisa Patrick / Mike Patrick / Rose and Jeffrey Payne / Sandy and Jeff Pederson / Michele and Paul Peine / Brad and Dawn Pepin / Alan and Barbara Peppersack / Virginia Perry / Jeane and Michael Peters / Lynn Peterson / Kathryn Peterson / Nancy Peterson / Ahki Petite / Mary Pickard / Ann Pilon McGarry / Francis A. and Patricia Pink / Pink Trust / Eileen Pinto / Piper Jaffray Community Relations / Karen and Richard Ploetz / Plymouth Lions Club / Jeffery and Marianne Podoll / Gregory and Mary Pofert / Larye and Melissa Pohlman / John and Michelle Ponsolle / Kenna Poppler / Jane Prince / Elena Procaccini / Michael and Deb Pysno / Theresa Quandt / Molly Quinlan / Catherine Quinlan / Peter and Linda Quinn / Jim Radant / Terese Radford / Norma Radke / Carol Radunz / Kevin Raff / Erica and John Ramer / Ramsey/Washington Recycling and Energy Board / Jeanne Rancone / Rank Crankers / Melissa Raphan and Tom Rock / Elisa Rasmussen / Dan Reardon and Shannon Law / John and Phyllis Reardon / Barbara Rees / Bruce Rehberg / Christine Reichow / Hosanna and Leonard Reinhardt / Barbara and Jack Reis / Joseph Reis, Jr. and Kathleen Reis / Patrice Relerford / Kathy and Tyler Rendleman / Karla Reps / REROOT Group / Corinne Retzlaff / Kate Richards / Trudy Richter / Tara Ritter / Piovanni Rittman / Jana Robbins / Mary Roberson / Mark Roberts / Lucy Roberts / Robert Robinson / Kathy Roedel / Lori Roeller / Andrea Roethke / Elizabeth Rogers / Allison Rojas / Virginia Rojas / Al Rojas / Robert and Joan Roos / Robert and Linda Roscoe / Dean Rose / Samuel Rosenbaum / Melissa Roslanic / Matt Roznowski / LeAnn Runke / Running Aces / Harvey Rupert and Aretha Green-Rupert / Saint Ambrose of Woodbury / Thea Sanborn / Shannon Sandquist / Bill and Susan Sands / Melissa Santrach / Bill Sarvela / David Scaglione / Mark Scannell and Elaine Gaston / Diana and Rudolf Schaefer / John Schaidler / Jeanne Andre / Beverly Schauer / Malcolm Schaus / Mark and Rosario Schindele / Carol Schirmers / Lucille and Gerald Schlichting / Jamie Schlough / Michael Schmaltz / Christine and Matt Schmidt / Daniel and Jane Schmidt / Corrine Schmidt / Anthony Schmitz / Kathleen Schreifels / Debra Schuhwerck / Cindy Sears / Paul and Carol Seifert / Maria Seifert / Christina Selander Bouzouina and Abdelkader Bouzouina / Marsha Seltz / Shirley Senkler / SevenHills Benefit Partners / Regina Shepherd / James and Jeanne Sherburne / Laurie Siever / Kristin Siewert / Silver and Black

Marketing, LLC / Steve Simon / David and Patty Sinykin / Holly Slattery / Patti and Brian Smith / Randall Smith and Anna Kotowska / Lorna Smith / Allen Sommerfeld / John Sorteberg and Christina Kennedy / Dick Sotebeer / Jason Sparks / Leah Springer / Jhonda Stamper / Courtney and John Standish / Sharon Stanton / Sharon Stark / Ashlee Steinke / John and Sue Stillman / Caroline Stone / Becky Stroder / Stromsøe Insurance Agency Inc. / Jessica Stuart / Suite Haus LLC / Caryn Sullivan / Chaya and Jonathan Sulman / Anne Supplee / Supportive Living Solutions, LLC / Stuart Sutherland / Helen Swanson / Jan and Sharon Swanson / Bill Sweeney / Mary Kay Swindlehurst / Cory Tamm / Mark Tangney / Jennifer Taplin / Target Corporation / TCF National Bank / Amy Jo and James Techam / Julie Teran / The Church of the Holy Cross / Bethany Theobald / Myron Thornberry / Thrivent Financial / Nicole Tokach-Bucher / Lica Tomizuka Sanborn and Theodore Sanborn / Trent Tosseth / Karen Totten / Margaret Towle / Linda and John Traxler / Patrick Troska / Karen Trouba / U. S. Bank / UnitedHealth Group / University of Minnesota / US Foods / Shannon Van Essen / Mai Zong and Shong Vang / VanTrust Real Estate LLC / Village Bank / Visitation Monastery of Minneapolis / Pat and Joan Vogel / Ramona Voigt and Asbjorn Munk / Linda Voigt / Brad von Bank and Kristin Pardue / Ed Von Holtum / Amy von Walter / VSM Real Estate / Gregory and Kay Wacek / John Wackerman / Matt Wagner / K M Wainright-Tadych / Debi Waitkus / Brent Walden / Andrea Walker / Jenny Warfield / Toine and Reggie Warren / Angela Warren / Eugene and Claudith Washington / David and Ruth Waterbury / Krista Wax / Alliya Weeks / Wendy Wehr / Nancy Weidler / Joe Weiner / Doug Weissman / Wells Fargo Home Mortgage / Melissa Wenzel / Kristen Wesloh / Western National Mutual Insurance Company / Allison Westplate / Lynne and Chip Whitacre / Kelly Whitaker Rousseau / Rahsaan White / Emily Eddy White / Ashley and Jeff Wichers / Travis Williams / Mark Williams / Jennifer Willner / Winslow Capital / Renee Wittnebel / Angela Woessner / Diane Wojtanowicz / Stephanie Wojtanowicz / Max Wojtanowicz / Katherine Woldum / John Wolfe, Jr and Elizabeth Wolfe / Victor Wong / Michael and Susan Wootten / Kimberlee Wright / Gretchen Wronka / Molly Wurst / Xcel Energy / Jay Xiong / Rose Yackley / Riff and Lori Yeager / Joan Young / Michael Zaccariello / Christine Zachman / Alivin and Sue Zelickson / Kirsten Zerhusen / Tawny Lynn Ziemke / Brian Zjawiony



## *In-kind Donors*

Your in-kind gifts of everything from ingredients to technical support help us give valuable networking and career experience to teens.

3M Commercial Solutions Division / 3Mgives / A Greener Read / Alliance Francaise Minneapolis/St. Paul / Ellen and Jim Altman / American Swedish Institute / Ardent Mills / Pam and Dave Arnason / Barn Co. / Basilica of Saint Mary / Best Buy Co Inc. / Big Thrill Factory / Brave New Workshop / Broders' Cucina Italiana / Brunson's Pub / Bryant Lake Bowl / Cafe Latte / Can Can Wonderland / Carbone's Pizzeria of St. Paul / Cargill Cocoa & Chocolate / Cargill Kitchen Solutions / Cargill Sugar Product Line / Cargill, Inc. / Caydence Records and Coffee / Chanhassen Dinner Theatres / City of Minneapolis STEP UP / Commonwealth Properties, Inc. / Crayola Experience / Cub Foods - Arcade / Dale Studios / Dundee Nursery / Eastside Thai / Emerge Community Development / Emma / Employment Action Center / Tim and Elizabeth Engeldinger / Faegre Baker Daniels LLP / Faribault Woolen Mill Company / Becky Mallory Finnigan / Flat Earth Brewing Company / Tim and Ann Fleming / General Mills, Inc. / Christie and Gary Grandbois / Greenspring Media / Guthrie Theater / Honey & Rye Bakehouse / HUGE Improv Theater / Intercontinental Saint Paul Riverfront / Brent and Anne Johnson / Kemps, LLC / Mary and Royce Kloehn / Land O'Lakes / Larissa Loden Jewelry / Longfellow Soap Company / Love Your Melon / Luther Automotive, Brookdale Chevrolet / Mall of America / MARTINPATRICK3 / Michael Foods / Minneapolis Institute of Arts / Minneapolis Park and Recreation Board / Minnesota Children's Museum / Minnesota Historical Society / Minnesota Landscape Arboretum / Minnesota Lynx Foundation / Minnesota Music Cafe / Minnesota Orchestral Association / Minnesota Timberwolves FastBreak Foundation / Minnesota Twins / Minnesota Vikings / Minnesota Zipline and Adventure / Mise En Place / Mississippi Market Natural Foods / Mytech Partners, Inc. / Park Square Theatre / Lynn Peterson / Pillsbury United Communities: Waite House / Pries Brewing Company / R.F. Moeller Jewler / Radisson Blu / Relevant Radio 1330 AM / Science Museum of Minnesota / Secondhand Hounds / Smack Shack / St. Paul Saints / Surdyk's / Swede Hollow Cafe / Table and Tents Rental Company / Scott and Nicole Tassani / The Goat Coffeehouse / Lica Tomizuka Sanborn and Theodore Sanborn / Travail Kitchen & Amusements / US Foods / Vertical Endeavors / Ward 6 / Nancy Webb / WhirlyBall Twin Cities / Riff and Lori Yeager / Young Joni / ZEROREZ



## *Dear Friends of Cookie Cart,*

In many ways, 2017 was a year of transition. We saw shifts in leadership for the country and across our local communities, ushering in a sweeping wave of movement from community members in entrepreneurship, advocacy, and coalition building.

Through all the transition of 2017, Cookie Cart remained steady in our work of equipping teens with skills and training in building their bright futures. Our Minneapolis bakery continued to thrive, providing more than 200 youth employees with support to uncover and utilize their skills in critical-thinking and leadership. As teens built lasting skills for future employment, they also began to identify their personal goals, and map out the path to get there. All the while, the Cookie Cart leadership team were doing the same.

We broke ground on our Saint Paul location in 2017; the biggest initiative in our organization's history. With a vision to create a vibrant and youth-centered hub in Saint Paul, we began the renovation of our new home in the heart of the East Side at 946 Payne Avenue.

After successfully piloting our program at Johnson High School, our talented and dedicated staff were poised to provide training and support to Saint Paul teens once the new bakery became ready.

2017 was a year of momentum building, relationship forging, and preparing to make history for Cookie Cart. Our ability to dream and build with such boldness was only possible through the unwavering support from our dedicated partners. Thank you for your commitment to the incredible teens in our program and for investing in their success through your partnership with Cookie Cart.

*Tim Engeldinger*  
Tim Engeldinger, Board Chair



# 2017 Audited Financials

## Revenue

Sales of Cookies	\$547,476
Grants	\$391,178
Gifts	\$238,373
Special events (net of expenses)	\$210,455
Donated Materials and Services	\$222,617
Rental and Other	\$29,209
Campaign Revenue*	\$780,181
<b>Total</b>	<b>\$2,419,489</b>

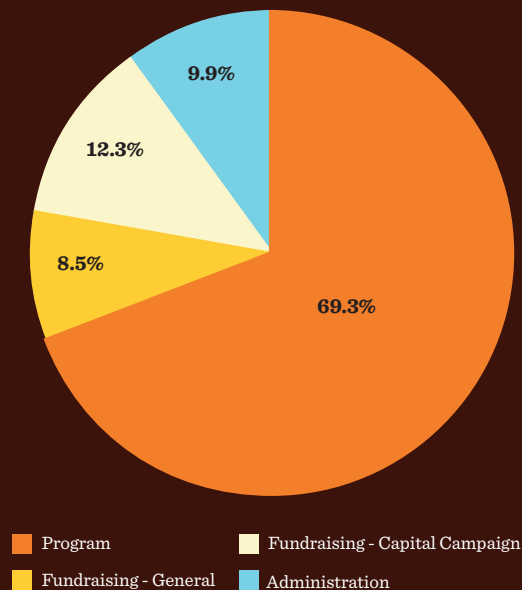
## Expenses

Program Services: Education/Bakery	\$1,293,735
Fundraising - General	\$159,282
Fundraising - Capacity Campaign**	\$229,065
Administration	\$184,125
<b>Total</b>	<b>\$1,866,207</b>

\*Represents revenue from Cookie Cart's capital campaign.

\*\*Due to capacity campaign, fundraising expenses are not typical.

## Expenses



For additional information or to view Cookie Cart's audited financial statements, visit [cookiecart.org/financials](http://cookiecart.org/financials)





Photography by: John Schaidler and Paul Vincent



1119 West Broadway Avenue

Minneapolis, MN 55411

(612) 521-0855

[cookiecart.org](http://cookiecart.org)

